



OTTERBOX
BUSINESS SOLUTIONS



Avon and Somerset Police
SERVE. PROTECT. RESPECT.

Protecting the Police Force's Investment in Technology

OVERVIEW:

James Coburn looks after the smartphone needs for 3,920 frontline police officers across Bath, Bristol and Somerset in the United Kingdom.

These Police Officers use their Samsung Galaxy Xcover Pro devices to ensure their day-to-day work can be completed.

THE CHALLENGE:

All applications, email, communication, electronic pocket notebooks, task assignment and navigation tools are all tied to their devices.

James explains "It's a fully integrated system – if a problem arises, if a device is broken and being repaired or replaced it puts pressure on the team as well as costing unnecessary time and money. In the past we have had a lot of broken devices and unfortunately, we do not have an in-house repairs centre. This has meant that the broken phones would be written off. The cost to replace the devices had been consuming my budget and taking additional time to set up new devices."

He continues "Initially we had trialled a cheaper "protective" case, but we had a bad experience with these as they did not meet the requirements when it came to protecting the devices."



Buying quality that will last the test of time. It is the best investment you can make.

James Coburn



LOCATION

Avon & Somerset, UK

SECTOR

Government

KEY CHALLENGES

An integrated system means broken devices puts pressure on the whole team, as well as consuming budget and taking additional time to set up new devices.

OTTERBOX SOLUTION

Defender Series case for Galaxy Xcover Pro.

ORGANISATION BENEFITS

Ensures uninterrupted workforce collaboration. The Defender Series offers premium protection that eliminates costs and time spent on having to repair or replace devices.



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THE SOLUTION:

James had used OtterBox protection in the past on his own personal devices and had a positive experience, he recognised OtterBox as a premium option in terms of rugged protection.

James contacted OtterBox and was provided with a set of samples to run a trial to ensure that the case met his needs. "The OtterBox team were very helpful. They not only gave me all the information on what products were available, they also sent me samples and continued to support and follow up with me after the trial."

After considerable testing took place James confirmed that the Defender Series™ met the needs of the business. It was due to the rugged nature of the case, the holster that doubles as a belt clip, as well as the OtterBox port covers that protect devices from dirt, dust and lint that cemented his decision.

He believes in investing upfront rather than buying a cheaper alternative multiple times because "buying quality will last the test of time. It is the best investment you can make".

Defender Series

DROP+
4x TESTED to MILITARY STANDARD



FEATURES:

- OtterBox Certified Drop+ Protection with 4 times as many drops as military standard (MIL-STD-810G 516.6)
- Port covers block dirt, dust and lint from getting into jacks and ports
- Holster works as a belt clip and a hands-free kickstand
- Raised edge screen bumpers protect your touchscreen
- Compatible with Alpha Glass fortified screen protector